

**LEADERSHIP DEVELOPMENT INSTITUTE  
CURRICULUM - 8:00 am - Noon**

**SELF**

**Session 1: 2/25/09**

**Leadership Style Effectiveness**

Core Concepts:

- Hay Group: Leadership Styles
- HBR Articles: Leadership that gets results

**Session 2: 3/11/09**

**Understanding Personality Preferences**

Core Concepts: Myers-Briggs Profile

**OTHERS**

**Session 3: 3/25/09**

**Performance Coaching and Feedback**

Core Concepts:

- Coaching Competence Profile
- Coaching Techniques

**Session 4/0809**

**Effective Relationship Management**

Core Concepts

- Conflict Management Profile
- Primal Leadership Text

**TEAM**

**Session 5: 4/22/09**

**Team Effectiveness and Innovation**

Core Concepts:

- Team Cornerstone Model
- 5 Dysfunctions of a Team

**Session 6: 5/06/09**

**Employee Engagement and Retention**

Core Concepts

- Building a Culture of Engagement
- The Speed of Trust Text

**ORGANIZATION**

**Session 7: 5/21/09**

**Customer Service**

Core Concepts: HBR Article: Customer Loyalty

**Session 8: 6/03/09**

**Leading through Performance Management**

Core Concepts

- HBR Articles: Balanced Scorecard  
Level 5 Leadership

**Tuition:** \$2500 includes materials, speakers, facilities and light breakfast. Goering Center members receive 10% discount. A 50% deposit is required with application.



The Goering Center is located in Carl H. Lindner Hall at the University of Cincinnati.

- Please enroll our company.  
My \$1250 deposit is enclosed.  
*(Please make checks payable to the Goering Center.)*

- I am interested; please contact me.

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Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

**Please mail registration and check to:**  
**Goering Center for Family and Private Business**  
**University of Cincinnati**  
**P.O. Box 210228**  
**Cincinnati, Ohio 45221-0228**  
**P: 513.556.7185 F: 513.556.7090**  
**E-mail: [Goering@uc.edu](mailto:Goering@uc.edu)**  
**[Link to On Line Registration](#)**

**About Leadership Excelleration**

Cincinnati-based Leadership Excelleration is a leading edge management-consulting group with a passion for “excellerating” an entire organization’s performance while strengthening leadership’s competence and confidence . Leadership Excelleration has worked with many leading local and Fortune 500 companies including:

Anthem Blue Cross  
and Blue Shield  
Cincinnati Bell  
Cincinnati Children’s

Kings Island  
LaRosa’s, Inc.  
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